




# Introduction and Invitation




# Introduction



*San Diego Grantmakers (SDG)* is a non-profit membership association of organizations that carry out \$25,000 or more annually of charitable giving.

*SDG* connects, educates, and inspires members of the philanthropic community to create a vibrant quality of life in our region





*Grantmakers* services include the facilitation of collaborative efforts among its members based on similar funding interests.

The Homelessness Working Group is a collaboration focused on issues of homelessness



# Homelessness Issues



- ❑ More than 13,200 homeless children served in schools in the region
- ❑ Stretched economy impacting families
- ❑ Increase in episodic homelessness
- ❑ New veteran families at risk



# A Response to Concern



## *Keys to Housing Initiative*

May 2010



# Goals of the Initiative

Create a regional vision for ending family homelessness that:

- ✓ *Incorporates best practices;*
- ✓ *Develops strategies for supporting families;*
- ✓ *Coordinates agencies and services;*
- ✓ *Encourages effective policies across sectors;*
- ✓ *Ensures that Keys are adopted and implemented*



# What happened?



More than 60 people from government, philanthropy, business, and service agencies worked together to develop the vision and identify the actions needed to make ending family homelessness a reality.



# The Result

- *A Regional vision*
  - 5 Key areas for action
  - 8 Essential outcomes
- *Tools to get the job done*
  - Toolbox
  - Website
- *Realization*
  - Homelessness can touch anyone
  - Together, we can end family homelessness.



# Actions and Outcomes



## *Leadership, Policy, Advocacy*

- Policies are created, changed, implemented to support families



## *Capacity, Data, Coordination of services and resources*

- Sustainable structure is created
- Multiple pathways exist to access resources, centralize information, increase capacity and coordinate services



# Actions and Outcomes



## *Permanent Affordable Housing*

- Increase the number of units of affordable housing



## *Increased Economic Security & Stability*

- Families are employed and moving toward self sufficiency wages
- Families increase financial stability



# Actions and Outcomes



## *Prevention*

- Families at-risk are identified and served prior to losing housing
- Reduce the number of families living in poverty who become homeless



# What Makes Keys to Housing Different from Other Plans?

- ❑ It's focused on families
- ❑ It's not just a "plan"
- ❑ It's tools to get the job done

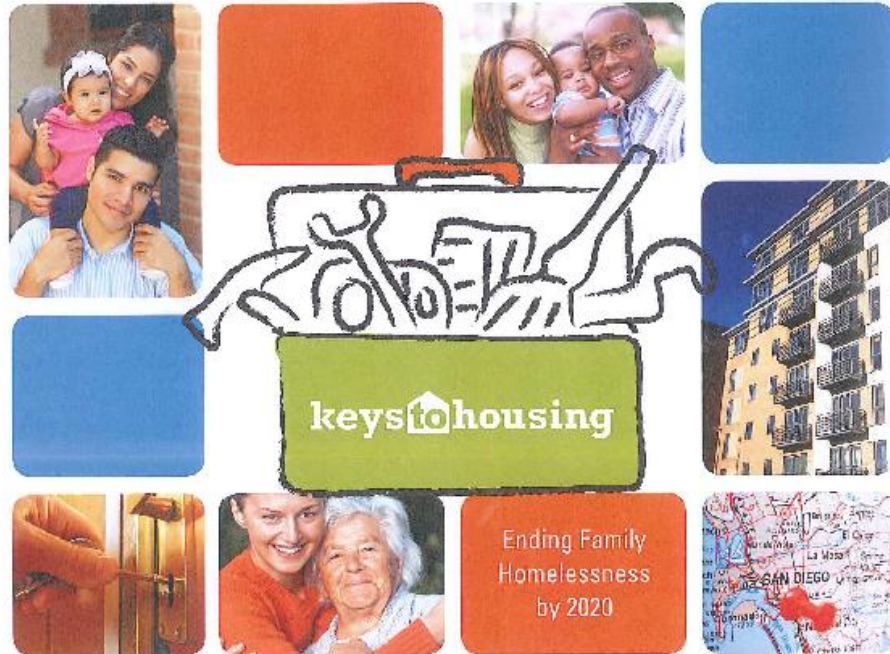
It's part of the customized approaches to solving different types of homelessness



## *Printed Toolbox*

- ✓ Planning Guide
- ✓ Policies including 'budget neutral' ideas
- ✓ Best practices for each outcome
- ✓ Actions and potential partners









## Permanent Affordable Housing

### 4 OUTCOME Increase the number of affordable housing units in the region



#### What we will measure to track our progress over time:

- Creation, strengthening and use of policies and laws regarding development & affordability of units, as reported on annual Housing Elements reports
- Number of units built, preserved, conserved, demolished, as reported on annual Housing Elements reports
- Number of rent-restricted, Affordable housing units by jurisdiction
- Number of people living with housing burden greater than or equal to 50% as measured by American Demographic Survey

	Action	Time Frame	Proposed Partners
4.1	<b>Increase and conserve the number of units dedicated as affordable housing with rent restrictions</b>	Yrs 1 - 10	Jurisdictions, HUD, Housing & Planning depts, Private owners, Non-profit housing orgs, Redevelopment agencies
4.11	• Advocate for and leverage local, state and federal capital, operating subsidies, and services resources to create new housing units		
4.12	• Identify and provide incentives for building of new units		
4.13	• Acquire and convert distressed properties		
4.14	• Align redevelopment agency plans with housing plans		
4.15	• Increase % of redevelopment funds above 20%		
4.16	• Establish policies to motivate rapid development of new units		
4.17	• Provide variance in parking ratio restrictions		
4.18	• Develop incentives in transit overlay zones		
4.19	• Grant surplus lands to housing developers for very low income housing projects		
4.110	• Amend inclusionary zoning requirements to provide incentives to developers		
4.111	• Prioritize units for homeless families, TA youth, veterans		
4.112	• Communicate and educate public and decision makers on benefits and needs of affordable housing and reduce NIMBYism		
4.113	• Advocate for extension of bond funding or other dedicated funding source		
4.114	• Develop a regional strategy for a housing trust fund, land banking and other funding strategies		
4.115	• Advocate for homeless family priority in affordable housing		
4.2	<b>Preserve at-risk inventory of affordable rental housing</b>	Yrs 1 - 10	Jurisdictions, HUD, Housing & Planning depts, Private owners, Non-profit housing orgs
4.21	• Identify affordable housing developers to purchase at-risk units		
4.22	• Assist owners to sell to affordable housing providers		
4.23	• Seek project-based subsidies and voucher		
4.24	• Use CDBG/HOME funds		
4.25	• Use Acquisition/Rehabilitation funds		
4.26	• Seek designated HUD funds		
4.27	• Identify funding for grants or loans to landlords for repairs in exchange for affordability		
4.28	• Encourage bond projects to include 55-year affordable units		





## *Website Toolbox*

- ✓ On-line access
- ✓ Information tailored to constituent groups
- ✓ Local success stories and progress reports
- ✓ Hundreds of resources: linkages, reports, actions to help get the job done





Everyone has a part  
to play in ending  
family homelessness.  
Here are *tools* to use



Individual

Community  
Organization

Government

Business

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5060 Shoreham Place, Suite 350, San Diego, CA 92122 / 858.875.

Keys to Housing (Keys) is a broad, regional coalition committed to ending the solvable crisis of family homelessness in San Diego County. With over 100 members from the social services, government and healthcare sectors, the Keys coalition has been working since 2010 to create an achievable vision for supportive, sustainable housing and increased opportunities for our most vulnerable families.

Keys:  
Ending Family Homelessness



The majority of homeless families  
are homeless for the first time

Source: San Diego Workforce Partnership

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# keys to housing

Ending Family Homelessness by 2020



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to play in ending  
family homelessness.  
Here are *tools* to  
use if you are a: →



keys to housing

Concerned  
Resident

Community  
Organization

Government

Business



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**Keys to Housing is...** a regional coalition committed to ending the solvable crisis of family homeless in San Diego County. **By petitioning each city government in the county** to adopt our regional plan of best practices, we aim to educate, inform and persuade our community leaders to tackle this issue.

[Learn More >](#)

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San Diego County  
has a deficit of

**90,500**

units of affordable housing

Source: County of San Diego Consolidated Plan, 2005 – 2010

[Get Involved >](#)

Contact your  
**REPRESENTATIVE**

Calendar of  
**EVENTS**



Open the  
**TOOLBOX**



Close to being homeless?

**CALL 211**  
for resources



Keys to Housing Blog

[Read All Posts >](#)



Community pulls together! Lorem ipsum dolor sit amet. In feugiat consequat vulputate. Lorem ipsum vulputate.

Join our mailing list!

Be apart of the solution.



Email Address

Join





# keys to housing

Ending Family Homelessness by 2020

Everyone has a part to play in ending family homelessness. Here are tools to use if you are a: →

Concerned Resident

Community Organization

Government

Business

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5090 Sherman Place, Suite 302, San Diego, CA 92122 | (619) 878-3333

## I'm a Concerned Resident

### Who's Participating?

- Snapshot of involved NGOs
- Leadership
- City Government
- Snapshot of involved NGOs
- Leadership
- City Government

## YOU CAN END FAMILY HOMELESSNESS IN YOUR COMMUNITY.

Use these tools to get started →

### Tell your elected official that this matters!

SAN DIEGO COUNTY

We've made it easy.

Enter your zip code to find your local Representative.

Go

#### Why it's important to write your elected official

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#### What can you do?

- [Sign up to be an advocate](#)
- [Volunteer with a non profit](#)
- [Get involved with local planning commission](#)
- [Join social media. Friend us on facebook](#)
- [Give a presentation at your organization](#)
- [More helpful tools >](#)

Find out what's going on in your community. →

Calendar of EVENTS

OUTCOMES

See our progress

The entire plan. →

#### Join our mailing list!

Be apart of the solution.

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Your email address is used only by Keys to Housing.

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Ending Family Homelessness by 2020



Everyone has a part to play in ending family homelessness. Here are *tools* to use if you are a: →



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## I'm with a Community Organization



istockphoto

# FAMILIES DEPEND ON COMMUNITY AGENCIES

### What's in it for me?

Answer this question: Costs of homelessness, drain on resources, related expenses... Sample text  
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### What can your agency do?



Tools to assist vulnerable families

Tools to access affordable housing

Tangible instructions for implementing tools

Open the **TOOLBOX**



Success **STORIES**



**OUTCOMES**  
See our progress

The entire plan... →

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Email Address

2015







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## I'm in Government



### What's in it for me?

Answer this question: Costs of homelessness, drain on resources, related expenses... Sample text  
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### What can your city do?



[Policies for regions](#)

[Policy tools for your city](#)

[Tools to assist vulnerable families](#)

[Tools to access affordable housing](#)



The entire plan. ↗

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# REAL LIVES



## Family Story



### FOCUS

Crystal's daughter Christina is a little shy. She sits quietly in their El Cajon apartment, curiously looking around at the strangers in her living room. Not yet two years old, Crystal tells us that potty training is in progress, and is quite a challenge.

Crystal and her husband met while working at Walmart. They learned they were pregnant right in the middle of the economic crisis, and soon found themselves laid off. When disagreements with family landed them on the streets, they didn't know what they would do. In love and determined to find a way to provide for the family, Crystal's husband took low-paying maintenance jobs, trying to keep them afloat.

Living on the street, Crystal was scared. That's when they learned about the FOCUS program. "I went through the FOCUS program and it's just changed my whole perspective," Crystal said. FOCUS provides long-term case management and housing assistance to families in need; they are currently helping Crystal and her husband with transitional housing.

Now, Crystal works at Macy's in the shoe department and her husband makes a living as a caretaker for the elderly. Although Crystal isn't yet working fulltime, she's dedicated to creating a better life for her family. "I'm going to Kaplan University to get my associate's degree in business," Crystal said proudly. "That way, I'll be able to get a management position." Christina holds on to her mom's neck and Crystal pats her back reassuringly. "Now, if we could only get the potty training figured out."





# keys to housing

Ending Family Homelessness by 2020



Everyone has a part  
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family homelessness.  
Here are *tools* to  
use if you are a: →



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## A Toolbox to End Family Homelessness



**OUTCOMES**  
See our progress

*The entire plan.* ↗

1

### Leadership, Policies & Advocacy

- Policies are changed/created/implemented to increase stability and support families
- A sustainable structure is created and ensures implementation of goals

2

### Capacity, Data and Coordination of Services and Resources

- Multiple pathways exist to access resources, centralize information, and increase capacity and coordination of services and agencies

3

### Permanent Affordable Housing

- The number of affordable housing units in the region is increased

4

### Increased Economic Security

- Family members are fully employed and earn at sustainable income levels Increased Stability
- Families increase financial stability and move to self-sufficiency (not needing/using income supports)

5

### Prevention

- Families are identified as at-risk and assisted prior to losing housing
- The number of families at poverty level that enter homelessness is reduced

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# Remember

- ✓ 5 Key Areas for Action
  - ✓ 8 Essential Outcomes
  - ✓ 2 Places for Toolbox
  - ✓ + You
- = Ending family homelessness by 2020





# How You Can Help

- ✓ *Adopt* the vision
- ✓ *Go* to the Keys Website
- ✓ *Open the Toolbox*
- ✓ *Choose* your Tools
- ✓ *Take Action*
- ✓ *Check* on community progress





*THANK YOU !*